

Career Opportunity

Vice President, Government Affairs

About the Role

The Global Public Affairs team at the Alliance for Regenerative Medicine (ARM) is all about working collaboratively and creatively to deliver for patients and pave the way for sustainable access to cell and gene therapies. Whether it's making sure ARM is an active partner with, and convening educators of, external stakeholders on the science, understanding the diseases our members aim to treat, or attempting to modernize the US reimbursement system, we are driven by facilitating timely patient access to novel Cell & Gene Therapies.

The How: Responsibilities

As Vice President, Government Affairs, reporting to ARM's Chief Strategy Officer, you'll be contributing significantly to the advancement of the Cell & Gene Therapy sector:

- **Leading** the tactical execution of ARM's mission and core Congressional and Agency components of the Alliance's long-term strategic plan for the US.
- **Driving** the development of stakeholder engagement and advocacy strategies (including developing and fostering strong relationships with Congress and the Executive Branch), in partnership with Communications, Policy and member-company leadership, to achieve ARM's advocacy goals.
- **Helping to safeguard** the Alliance's reputation and building an ambassadorship among the ARM membership.
- **Working closely with** Alliance Development, Communications, Policy, and ARM member-company leadership to identify potential public affairs opportunities and threats in the short and long term.
- **Successfully delivering** a clear and integrated engagement strategy, ensuring that the Alliance and its membership are aligned in communicating and helping shape the environment in support of (1) patient access in the payer and regulatory domains and (2) adequate reimbursement for innovative technology.

What You Will Bring: Qualifications

- BS or BA required (MBA, MPH, JD or other advanced degree preferred).
- Minimum of 10 years of management or consulting experience in federal government affairs, public payer, reimbursement or regulatory policy or advocacy or other related fields.
- Previous Congressional Staff experience highly preferred.
- Demonstrated knowledge and understanding of issues affecting the pharmaceutical and biotechnology industries, Medicare & Medicaid policy and general health care policy – especially in the Cell and Gene Therapy (CGT) sector.
- Demonstrated ability to successfully establish and achieve quantitative metrics for a Federal Affairs team.
- In-depth understanding of reimbursement, market development, drug review / approval process and other relevant regulatory issues affecting reimbursement of pharmaceutical and biotechnology sector – especially innovative CGT technology.
- Experience with rare disease and oncology products highly preferred.
- The desire and the ability to research, learn and master subject matter areas as to which you are not currently knowledgeable.
- Ability to develop strong relationships with Members and staff of key Congressional committees of jurisdiction.
- Demonstrated affinity for processing complex information and summarizing it concisely in writing and/or verbally in a professional and time-sensitive manner.
- Executive presence with the ability to quickly establish credibility across senior ARM Leadership, BOD and member-company leads.
- Proven track record of exceptional teamwork, communication and relationship management skills (including, proven ability to lead and manage contract consultants).
- Excited about ARM's mission and long-term strategic plan and commitment ARM's core values.

Core Values

- We value the ability to demonstrate respect for others (both internally and to external stakeholders) by seeking to understand how others think about issues and perceived problems/opportunities.
- We value the ability to leverage a deep understanding of oneself on both a cognitive and an emotional level to increase one's effectiveness. It's about

knowing one's strengths and weaknesses, asking for feedback and being resilient.

- We value the ability to demonstrate confidence in one's convictions and the integrity to express oneself to one's peers and superiors – even if it is easier or more comfortable to refrain from speaking up.
- We value the ability to make decisions with a sense of urgency, prioritizing possibilities and opportunities as well as inherent risk and benefit.
- We value setting standards and holding ourselves and others accountable for performance and behaviors in order to support high quality outcomes.
- We are committed to consistently learning and making life-affirming differences for patients, their families and society.

To apply for this opening, please email recruiting@alliancerm.org.