

# Gene Therapy Sector Overview

---

## The Art of Gene Therapy Summit

**Janet Lambert, CEO**

*July 28, 2020*



## About ARM

- **Leading international advocacy organization** representing the regenerative medicine and advanced therapies sector
- Dedicated to realizing the promise of **gene, cell, and tissue-based therapies** for patients in need
- **Priorities:**
  - Clear, predictable, and harmonized **regulatory** pathways
  - Enabling market access and value-based **reimbursement** policies
  - Addressing industrialization and **manufacturing** hurdles
  - Compile sector data, **educate** media and other stakeholders

# ARM is the Voice of the Sector

## 360+ Members Across 25 Countries

### Gene Therapy

- Abeona Tx
- AGTC
- AskBio
- Astellas/Audentes
- BioMarin
- bluebird bio
- Caribou Biosciences
- CRISPR Tx
- Editas Medicine
- Genentech
- GlaxoSmithKline
- Intellia Tx
- Orchard Tx
- Pfizer
- PTC
- Sangamo Tx
- Sanofi
- Sarepta
- Spark Tx
- UltraGenyx
- UniQure
- Voyager Tx

### Cell Therapy

- Atara Bio
- Athersys
- Autolus
- Bellicum
- BlueRock Tx
- BMS
- Celyad
- CSL Behring
- Gilead/Kite
- Iovance
- Johnson & Johnson
- Kiadis Pharma
- Lyell
- Mesoblast
- MilliporeSigma
- Novartis
- Pluristem Tx
- ReNeuron
- Semma Tx
- Takeda Pharma
- Thermo Fisher
- Tmunity Tx

### Tissue Engineering

- Ankasa Regen Tx
- Aspect Biosystems
- Avita Medical
- Avery Tx
- AxoGen
- BioStage
- Castle Creek Bio
- CDI/Fujifilm
- Enzyvant
- Histogen
- MEDIPOST America
- MiMedx
- Miromatrix Medical
- Novadip Biosciences
- PolarityTE
- Sigilon
- STEL Technologies
- StemBioSys
- Theradaptive
- Verigraft
- Videregen

### Non-Profit & Academic Institutions

- AABB
- Baylor Medicine
- CCRM
- CG Therapy Catapult
- CIRM
- City of Hope
- CureDuchenne
- FARA
- Fondazione Telethon
- Fraunhofer Institute
- Fred Hutch
- GENETHON
- Global Genes
- Leukemia & Lymphoma Society
- Missouri Cures
- M.J. Fox Foundation
- MSK Cancer Center
- Northwestern Univ.
- NYSCF
- Texas Heart Institute
- Univ. of Pennsylvania

# Benefits of Membership

## Sector Partners

Engage with patient advocacy groups  
& research institutions



## Fundraising

Gain exposure to the  
investment community



## Science & Technology

Work with other manufacturing and  
technology experts to reduce barriers to  
product development and scale



## Information

Access proprietary industry  
data and sector news



## Network

Meet commercial RM leaders  
and potential partners



## Exposure

Present your work at  
influential ARM events



## Sector initiatives

Help shape sector-wide initiatives,  
policy priorities, and policy positions



## Influence

Collectively engage with lawmakers  
and key government agencies in the  
US and EU





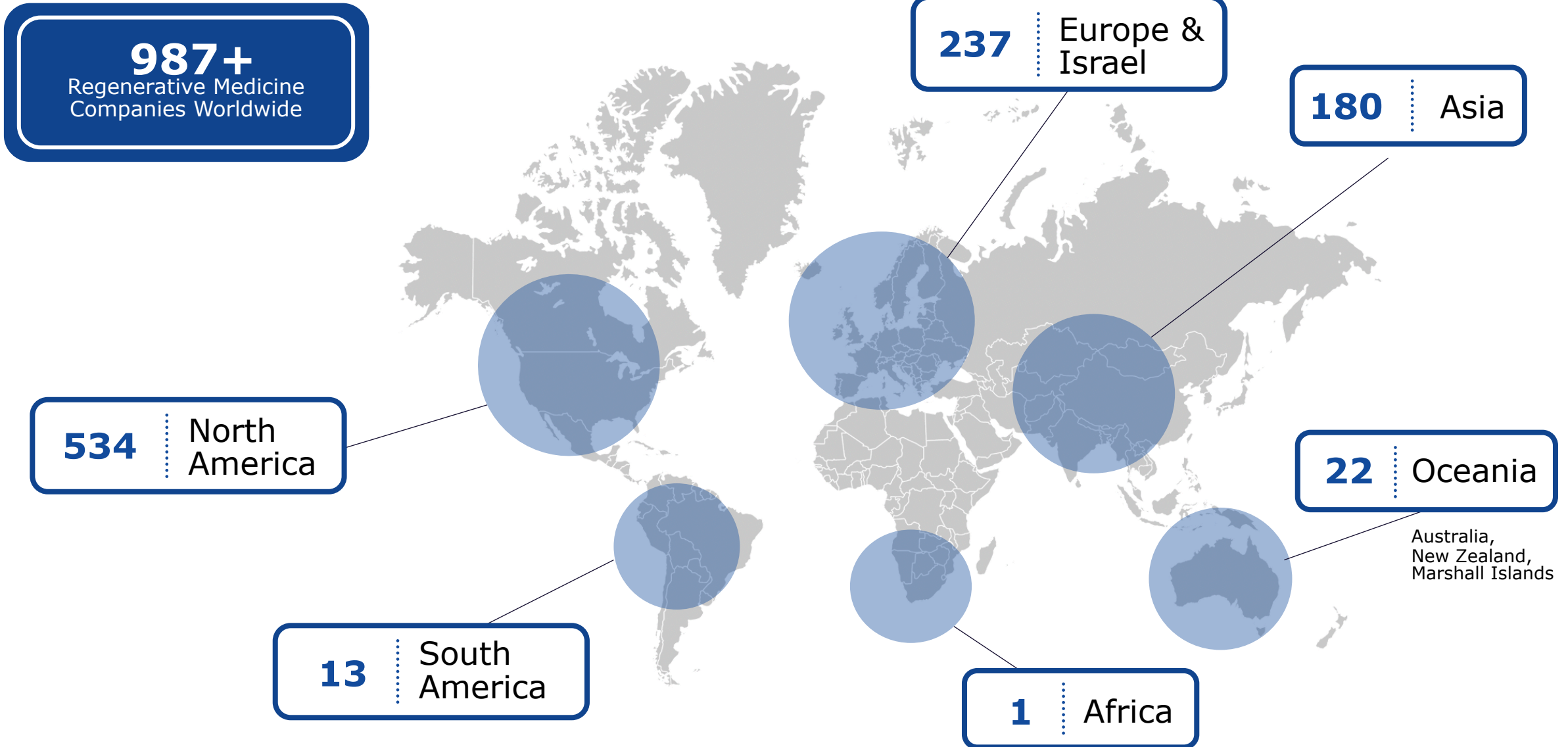
# EOY 2019

---

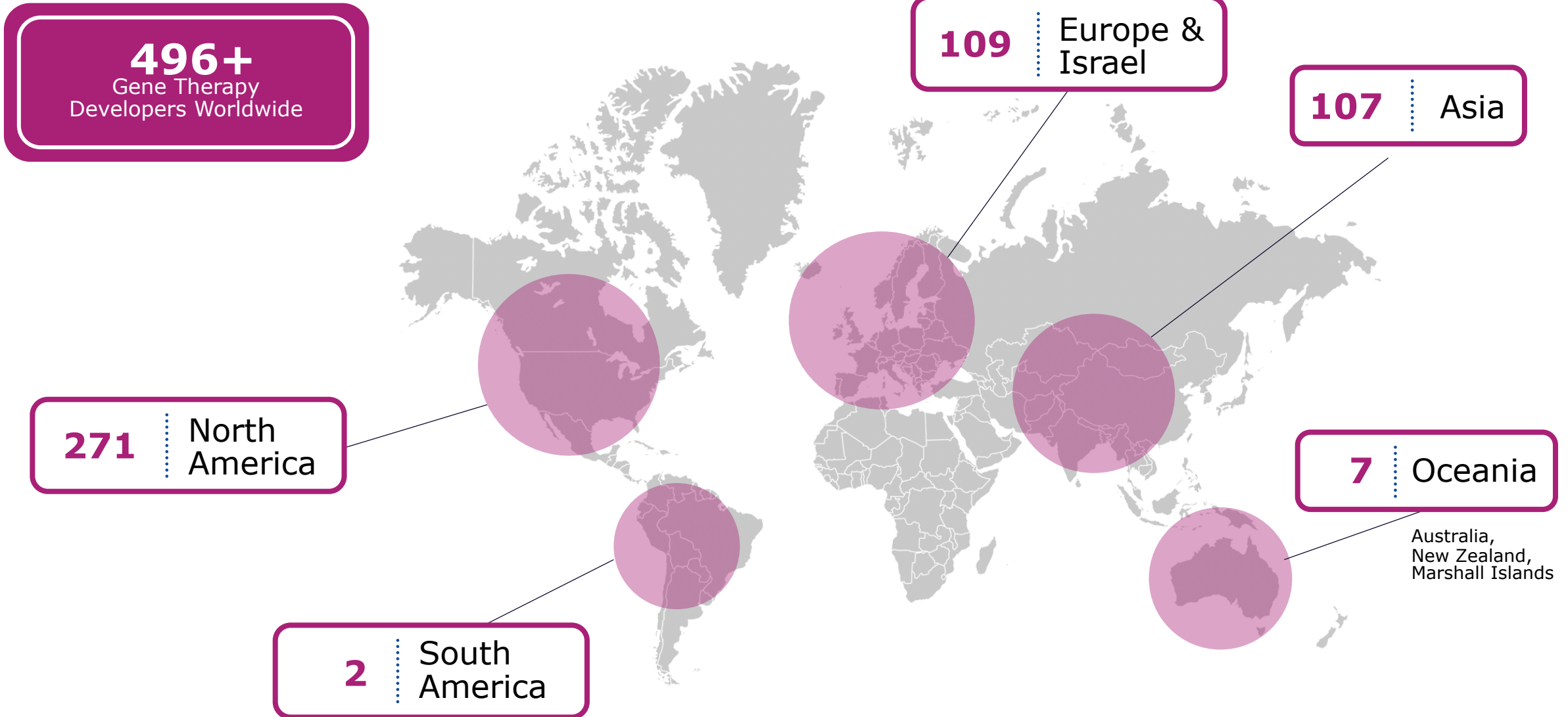
## State of the Sector Pre-COVID-19



# 2019 Global Sector Landscape



# 2019 Global Sector Landscape



# Patient Impact of Recently Approved Products

Therapy Name	Product Developer	Response
<b>Zynteglo</b>	bluebird bio	<ul style="list-style-type: none"> <li><b>75%</b> of patients with TDT without <math>\beta 0/\beta 0</math> genotype treated achieved transfusion independence</li> </ul>
<b>Zolgensma</b>	AveXis, a Novartis company	<ul style="list-style-type: none"> <li><b>93%</b> of SMA Type 1 patients treated were alive without permanent ventilation at 24 months post-treatment</li> </ul>
<b>LUXTURN A</b>	Spark Therapeutics	<ul style="list-style-type: none"> <li><b>93%</b> of patients treated showed an improvement of at least 1 light level from baseline</li> </ul>
<b>Yescarta</b>	Kite Pharma, a Gilead company	<ul style="list-style-type: none"> <li><b>58%</b> of patients with R/R B-Cell NHL treated experienced a complete response</li> </ul>
<b>Tecartus</b>	Kite Pharma, a Gilead company	<ul style="list-style-type: none"> <li><b>62%</b> of patients with R/R B-Cell mantle cell lymphoma treated experienced a complete response</li> </ul>
<b>Kymriah</b>	Novartis	<ul style="list-style-type: none"> <li><b>40%</b> of patients with R/R DLBCL treated experienced a complete response</li> <li><b>82%</b> of patients with R/R B-Cell ALL treated experienced complete remission or complete remission with incomplete hematologic recovery</li> </ul>

- 60,000+ patients to be enrolled in RM clinical trials*
- 500,000+ patients treated with cell and gene therapies by 2030 in the US alone\**



## State of the Sector: 2019



**17**

RM Products Granted RMAT,  
PRIME, and/or SAKIGAKE  
Designations in 2019



**1,066**

Ongoing RM/AT  
Clinical Trials



**\$9.8B**

Raised in Global  
Financings in 2019

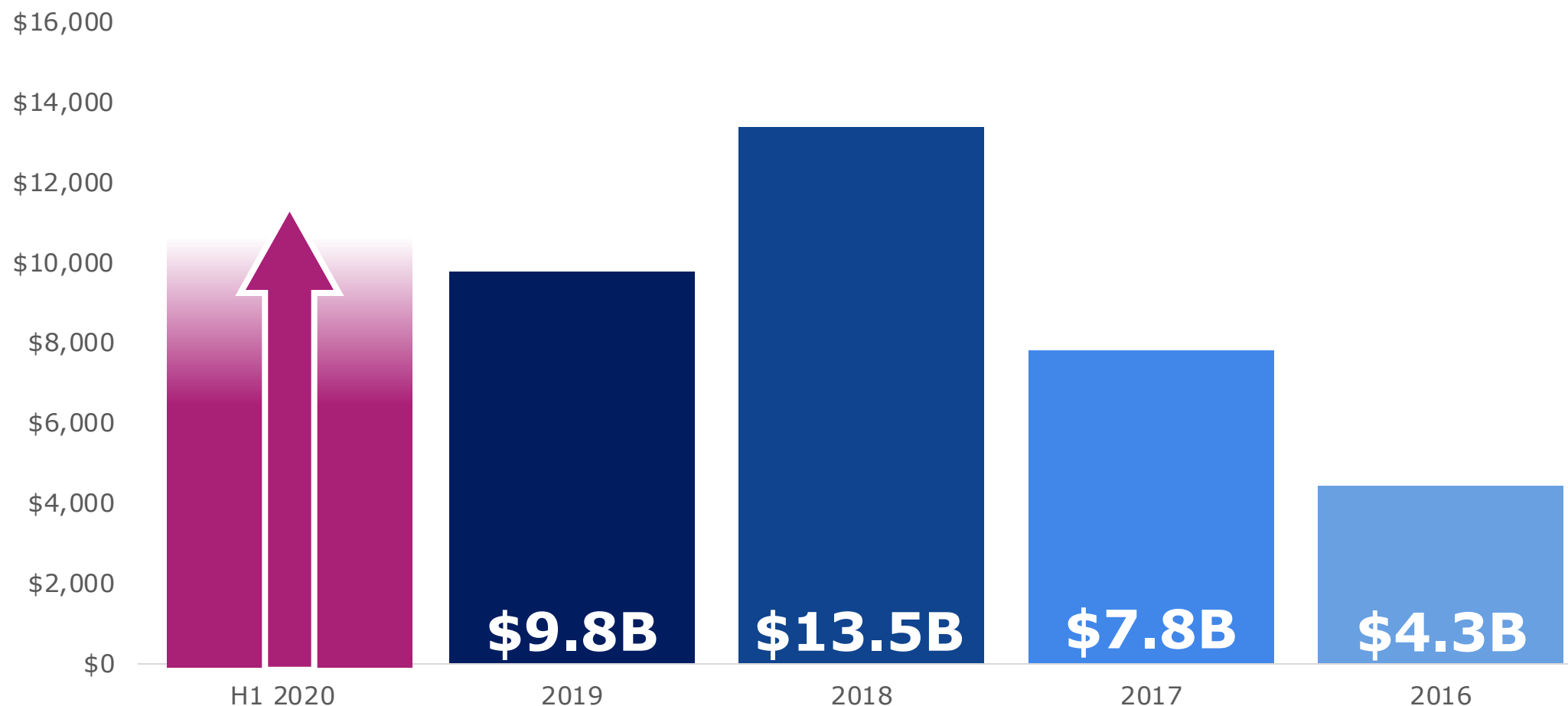
***2019 was a significant year of growth for the  
regenerative medicine sector***

# Where are we now?

---

**Sector Trends in H1 2020**

# Total Global Financings by Year



***2020 is on track to surpass 2018 as the highest year on record for gene & cell therapy financing***

# Cell & Gene Therapy Financing Explodes



*"From my perspective, the delays so far in the cell and gene therapy space have not been as meaningful as they could have been [...] What I do think is unappreciated is the ability for one-time treatments to actually mitigate some of these issues in the future, and that's what gene therapy is all about. You treat a patient once and they're done."*

**Gbola Amusa**, Partner, Director of Research & Head of Healthcare Research, Chardan

## **Despite COVID-19, it has been a strong first half for biotech fundraising:**

- 5+ cell and gene therapy companies have gone public since the beginning of the year
  - 3 in the second quarter
- Strong public performance in the biopharma sector
- Numerous public and private financings raising \$100M+



# \$100M+ Financings: H1 2020

## 33 total \$100M+ financings

*80% took place after states in the US began issuing stay at home orders*

### PRIVATE FINANCINGS

- Sana Bio – \$700M (Jun 23)
- Orca Bio – \$192M (Jun 17)
- Elevate Bio – \$170M (March 30)
- Legend Bio – \$150M (Apr 1)
- Freeline Tx – \$120M (Jun 30)
- Poseida Tx – \$110M (Jun 25)
- Generation Bio – \$110M (Jan 10)
- Akouos – \$105M (March 3)
- JW Tx – \$100M (June 9)

### FOLLOW-ON FINANCINGS

- Iovance – \$604M (Jun 2)
- bluebird– \$575M (May 18)
- Allogene – \$550M (Jun 1)
- Adaptimmune– \$259M (Jun 4)
- Editas – \$216M (June 23)
- Atara Bio – \$202M (Jun 24)
- Fate Tx – \$201M (Jun 11)
- Adverum Bio – \$150M (Feb 14)
- Krystal Bio – \$125M (May 18)
- IVERIC bio – \$125M (Jun 17)
- Intellia Tx – \$115M (Jun 5)
- Replimune – \$115M (Jun 8)
- AVROBIO – \$100M (Feb 18)

### INITIAL PUBLIC OFFERINGS

- Legend Bio – \$487M (Jun 9)
- Passage Bio – \$284M (Feb 3)
- Akouos – \$244M (Jun 25)
- Generation Bio – \$230M (Jun 12)
- Beam Tx – \$207M (Feb 11)

### CORPORATE PARTNERSHIP (UPFRONT PAYMENTS ONLY)

- uniQure & CSL Behring – \$450M (Jun 24)
- Biogen & Sangamo – \$350M (Feb 27)
- bluebird & Bristol-Myers Squibb – \$200M (May 11)
- UltraGenyx & Daiichi Sankyo – \$125M (Mar 31)
- Fate Tx & Janssen – \$100M (Apr 2)
- Regeneron & Intellia – \$100M (Jun 1)

# Gene Therapy Manufacturing in the Spotlight

- New and existing CMOs and CDMOs are ramping up production capabilities
- Pre-market companies establishing manufacturing capabilities early in the development timeline
- Appetite for industry standards and best practices to improve efficiency and standardization
- The use of viral vectors in certain COVID-19 vaccine development programs could lead to more demand for scaled-up manufacturing capabilities
- Manufacturing remains the key regulatory challenge for late-stage products



Tomorrow @ 2:45PM ET:

**A-Gene: Applying Quality By Design Principles To The Development And Manufacture Of Gene Therapies**

*Michael Lehmicke, Director, Science & Industry Affairs, ARM*

# Gene-Editing Technologies Continue to Advance



**Victoria Gray**, the first sickle cell patient in the US to be treated with CRISPR

- June: **CRISPR Therapeutics and Vertex** showed that 9 months post-treatment with CRISPR therapy CTX001, the first sickle cell patient in the trial was free of VOCs, was transfusion independent
- May: **Allogene Therapeutics and Gracell Biotechnology** reported initial data from clinical trials of their respective gene-edited allogeneic CAR-T therapies
- April: **Editas and Allergan** announced the dosing of the first patient with an in vivo CRISPR-based therapy in a trial to Leber congenital amaurosis 10
- January: **Locus Bio** initiated the first clinical trial of a CRISPR-enhanced bacteriophage

# Innovative Therapies Progress Towards the Market

## Anticipated Near-Term Approvals



### Gene Therapy

#### **ValRox** (BioMarin)

- Severe hemophilia A
- Filed for approval in US and EU in December 2019

#### **OTL-200** (Orchard Therapeutics)

- Metachromatic leukodystrophy
- Filed for approval in the EU in December 2019

#### **PT-AADC** (PTC Therapeutics)

- AADC deficiency
- Filed for approval in the EU in January 2020



### Tissue Engineering

#### **RVT-802** (Enzyvant Therapeutics)

- Pediatric Congenital Athymia
- US filing accepted for review in June 2019

#### **Stratagraft** (Mallinckrodt)

- Deep partial thickness thermal burns
- Completed rolling BLA in the US in June 2020



### Cell-Based Immuno-Oncology (IO)

#### **Iso-cel** (Bristol-Myers Squibb)

- Relapsed or refractory large B cell lymphoma
- Filed for approval in the US in December 2019

#### **Tecartus** (Kite Pharma / Gilead)

- Relapsed or refractory mantle cell lymphoma
- Filed for approval in the EU in January 2020

#### **Yescarta** (Kite Pharma / Gilead & licensees)

- Relapsed or refractory B-cell lymphomas
- Fosun Kite filed in China in February 2020
- Daiichi Sankyo filed in Japan in March 2020

#### **JWCAR029** (JW Therapeutics)

- Non-Hodgkin lymphoma
- Filed for approval in China in July 2020



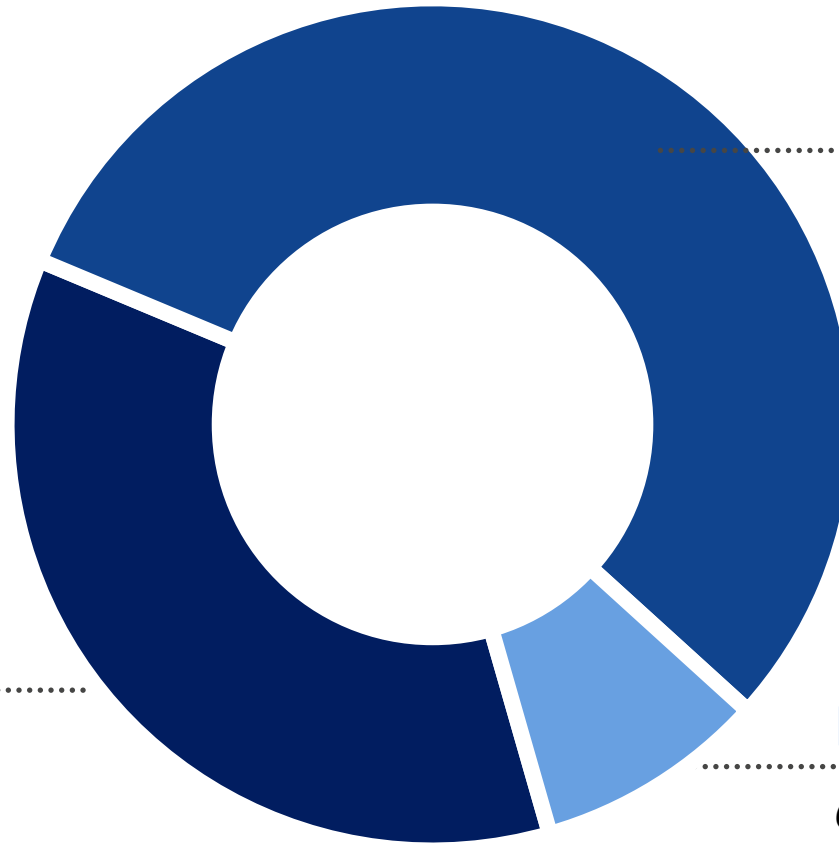
### Cell Therapy

#### **Ryoncil** (Mesoblast)

- Acute graft versus host disease
- Completed rolling BLA in US in January 2020

# EOY 2019: Clinical Landscape for Regenerative Medicine

**1,066**  
Ongoing Regen  
Med Clinical Trials



## Phase 1: 381

*Gene Therapy: 111*  
*Cell-Based IO: 222*  
*Cell Therapy: 42*  
*Tissue Engineering: 6*

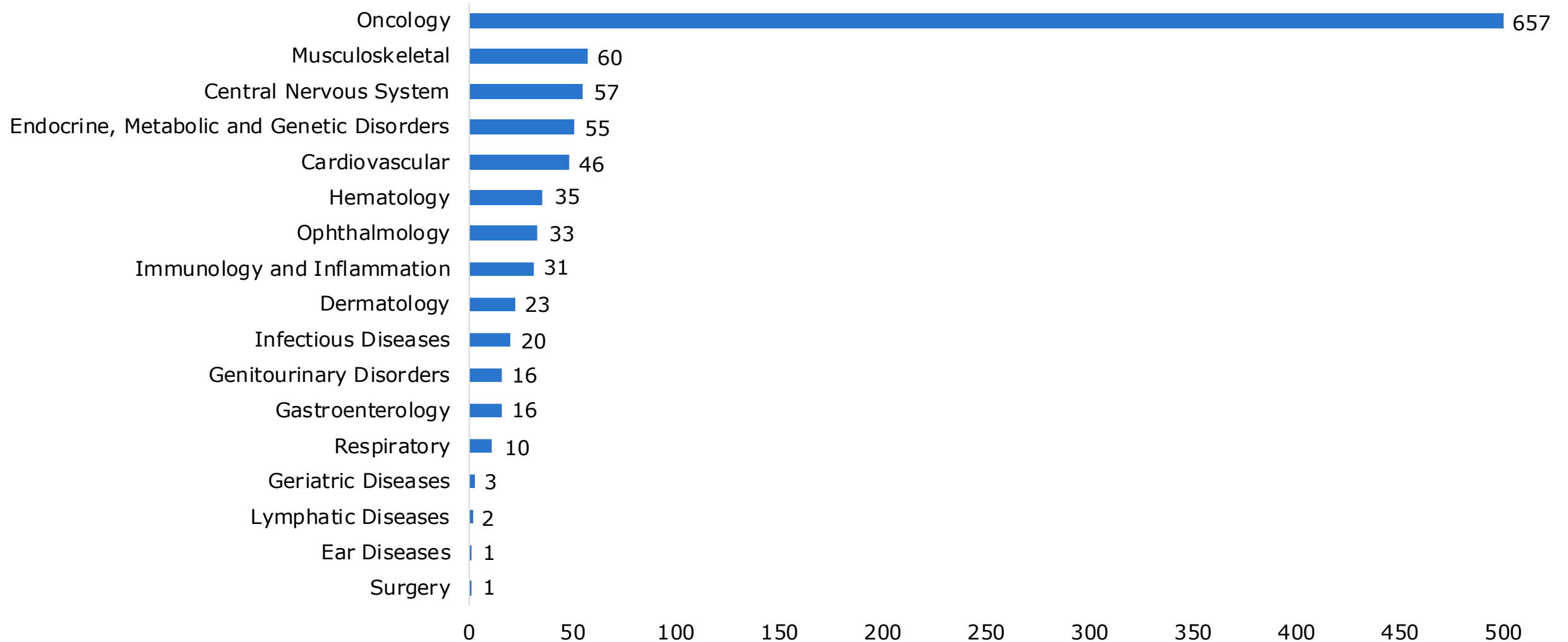
## Phase 2: 591

*Gene Therapy: 209*  
*Cell-Based IO: 215*  
*Cell Therapy: 144*  
*Tissue Engineering: 23*

## Phase 3: 94

*Gene Therapy: 32*  
*Cell-Based IO: 15*  
*Cell Therapy: 30*  
*Tissue Engineering: 17*

# EOY 2019: Clinical Landscape for Regenerative Medicine



# Regulating Cell & Gene Therapies Amidst COVID-19

International regulators recognize the importance of continued work to meet the **unmet medical needs of thousands of patients** with diseases and disorders unrelated to the COVID-19 pandemic.



*"Pandemic workload does get priority. But there are many other serious and life-threatening diseases out there, and we've got to pay attention to those as well."*

**Wilson Bryan**, Director, Office of Tissues and Advanced Therapies (OTAT), Center for Biologicals Evaluation and Research (CBER), FDA

*"I am confident that we will be able to successfully overcome the challenge of COVID-19 and also continue to meet our mission to protect public and animal health during this quickly evolving crisis."*

**Guido Rasi**, Executive Director, European Medicines Agency (EMA)



# FDA & EMA Continue to Promote Accelerated Pathways

The FDA has granted **7 RMAT designations** and the EMA has granted **2 PRIME designations** in H1 2020, on par with recent years.

## RMAT DESIGNATIONS\*

### **CRISPR Tx / Vertex – CTX001**

Gene-editing therapy for inherited hemoglobinopathies

### **Immunicum – Ilixadencel**

Cell therapy for kidney cancer

### **Novartis – Kymriah**

CAR-T therapy for r/r follicular lymphoma

### **TissueTech – TTAX02**

Tissue product for spina bifida

### **Tessa Tx – CD30 CAR-T**

CAR-T therapy for Hodgkin lymphoma

## PRIME DESIGNATIONS

### **MeiraGTx & Janssen – AAV-RPGR**

Gene therapy for X-linked retinitis pigmentosa

### **AlloVir – Viralym-M**

Cell therapy for viral infection following HSCT

### **In total:**

- 53 product candidates granted RMAT designation
- 27 granted product candidates granted PRIME designation

*\* An additional 2 products granted RMAT designation this year have not been publicly announced*



# Policy Successes on Key ARM Issues

## In the United States:

- CMS released a proposal that would allow state Medicaid programs to enter value-based payment contracts for gene and cell therapies (June)
- CMS' FY21 IPPS draft rule includes a proposed new DRG for CAR-T therapies, ensuring appropriate reimbursement for providers (May)

## In Europe:

- The EC proposed relaxing GMO requirements for vaccines and therapies targeting COVID-19 – a potential first step in creating a dialogue towards streamlining clinical trial requirements for gene therapies (June)



ARM members meet with Congressional representatives to discuss value-based payment models for cell and gene therapies

# Looking Ahead

---

**What to Expect in H2 2020 & Beyond**



- Development pipeline and company formation are being super charged by tremendous levels of investment
- Continued expansion of manufacturing capabilities and facilities
- Important clinical progress in gene editing and elsewhere; robust pipeline
- Despite efforts to provide flexibility in clinical trial protocols, COVID-19 trial disruptions will delay some clinical development
- Policy progress will continue alongside COVID realities, new EMA head
- FDA RMAT guidances for neurodegenerative diseases, genome editing, and CAR-T therapies, and the “N of 1” therapies for ultra-rare disorders effort, likely slowed
- Several anticipated approvals as early as 2H 2020



## Advancing Innovation During COVID-19

ARM's latest sector report will be published **Wednesday, August 5**

The report will include:

- H1 2020 financing totals
- An update on the clinical landscape
- Commentary from investors, payors, and other sector experts on the effects of COVID-19 on the sector
- An overview of cell therapy approaches to treating COVID-19
- A look at the European ATMP sector

Visit [www.alliancerm.org](http://www.alliancerm.org) & sign up for ARM updates to receive ARM's H1 report straight to your inbox.

# Thank You!

Visit [www.alliancerm.org](http://www.alliancerm.org) to access additional resources, including:

- Quarterly sector data reports
- Upcoming near-term clinical trial milestones & data readouts
- Access to slides, graphics, and figures from ARM presentations
- Our weekly sector newsletter, a robust round-up of business, clinical, scientific, and policy news in the sector
- Commentary from experts in the field

Tomorrow @ 2:45PM ET:

**A-Gene: Applying Quality By Design Principles To The Development And Manufacture Of Gene Therapies**